## Lecture 3: The $2 \times 2 \times 2$ Heckscher-Ohlin-Samuelson Model

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## Outline of Lecture 3

- Autarky
- Free Trade Equilibrium: Small Open Economy
- Free Trade Equilibrium: Two-Country World
- The Lerner Diagram
- Duality Tools


## Overview

- Different factor endowments, same technologies
- Countries have comparative advantage in sectors using their abundant factors intensively
- They gain from trade by reallocating output to comparative advantage sectors
- The HOS model provides answers to 4 questions:
( $\mathrm{H}-\mathrm{O}$ ) what is the pattern of trade?
(FPE) how does trade affect factor prices?
(S-S) if prices change, how do factor prices change?
$(R)$ if endowments change, how do outputs change?


## Assumptions

- 2 goods (1 and 2), 2 factors ( $K$ and $L$ ), 2 countries ( $H$ and $F$ )
- Same technology in both countries: $y_{i}=f_{i}\left(K_{i}, L_{i}\right)$ with $f(\cdot)$ increasing, concave, and linearly homogenous (CRS).
- Factors are fully mobile across sectors and fully immobile across countries.
- Perfectly competitive goods and factor markets.
- Identical convex and homothetic preferences in both countries.
- Firms maximize profits at market prices.

$$
\begin{aligned}
\max _{K_{i}, L_{i}}\left\{p_{i} f_{i}\left(K_{i}, L_{i}\right)-r K_{i}-w L_{i}\right\} \Rightarrow & p_{i} \frac{\partial f_{i}}{\partial K_{i}}=r \\
& p_{i} \frac{\partial f_{i}}{\partial L_{i}}=w
\end{aligned}
$$

- At the optimum, the Marginal Rate of Technological Substitution is equal to the relative factor price:

$$
M R T S_{i} \equiv \frac{\frac{\partial f_{i}}{\partial K_{i}}}{\frac{\partial f_{i}}{\partial L_{i}}}=\frac{w}{r}, i=1,2
$$

- Due to the CRS assumption, the optimal K/L ratio does not depend on the scale.

The MRTS is also known as the Technical Rate of Substitution (TRS).


Figure: Optimal input choice minimizes costs subject to a production constraint

- Cost minimization in both sectors defines efficient production plans.
- These efficient plans yield a Production Possibility Frontier.
- The PPF is concave. The Production Possibility Set is convex.




## The Marginal Rate of Transformation

- The Marginal Rate of Transformation equals the slope of the PPF.
- It captures the opportunity cost of producing an extra unit of good 1 in units of good 2 .
- At full employment, along the PPF we have $d L_{1}=-d L_{2}$ so that

$$
\frac{d y_{1}}{d y_{2}}=-\frac{\frac{\partial f_{1}}{\partial K_{1}}}{\frac{\partial f_{2}}{\partial K_{2}}}
$$

and similarly

$$
\frac{d y_{1}}{d y_{2}}=-\frac{\frac{\partial f_{1}}{\partial L_{1}}}{\frac{\partial f_{2}}{\partial L_{2}}}
$$

- Profit maximization implies

$$
\left.M R T_{12} \equiv \frac{d y_{1}}{d y_{2}}\right|_{y_{1}, y_{2} \in P P F}=-\frac{p_{2}}{p_{1}}
$$

## Autarky Equilibrium Conditions

- Utility maximization (MRS = relative price)

$$
\frac{\frac{\partial U}{\partial x_{1}}}{\frac{\partial U}{\partial x_{2}}}=\frac{p_{2}}{p_{1}}
$$

- Goods markets clearing

$$
x_{i}=f_{i}\left(K_{i}, L_{i}\right), i=1,2
$$

- Cost minimization (MRTS=relative factor price)

$$
\frac{\frac{\partial f_{i}}{\partial K_{i}}}{\frac{\partial i_{i}}{\partial L_{i}}}=\frac{w}{r}, i=1,2
$$

- Factor markets clearing (full employment)

$$
\begin{array}{r}
L_{1}+L_{2}=L \\
K_{1}+K_{2}=K
\end{array}
$$

- Marginal cost pricing (zero-profit condition)

$$
p_{i} y_{i}=w L_{i}+r K_{i}, i=1,2
$$



Figure: Autarky equilibria in two countries that have identical technologies and preferences, but different factor endowments.

## Free Trade Equilibrium

- We consider the polar case of free and costless trade: prices are equal everywhere.
- We take a two-step approach to derive the free trade equilibrium:
- small-open economy (SOE), where exogenous world prices apply
- two-country world: endogenous prices, world goods markets clear


## Free Trade Equilibrium: Small Open Economy

- Prices $p_{1}$ and $p_{2}$ are exogenously given.
- Cost minimization (MRTS=relative factor price)

$$
\frac{\frac{\partial f_{i}}{\partial K_{i}}}{\frac{\partial f_{i}}{\partial L_{i}}}=\frac{w}{r}, i=1,2
$$

- Factor markets clearing (full employment)

$$
\begin{array}{r}
L_{1}+L_{2}=L \\
K_{1}+K_{2}=K
\end{array}
$$

- Marginal cost pricing (zero profit)

$$
p_{i}=w L_{i}+r K_{i}, i=1,2
$$

## Free Trade Equilibrium: Small Open Economy

- Define $a_{v i}(w, r), i=1,2, v=K, L$ and $c_{i}(w, r)$ such that

$$
c_{i}(w, r)=\min _{L_{i}, K_{i}}\left\{w L_{i}+r K_{i}: f_{i}\left(K_{i}, L_{i}\right) \geq 1\right\} \equiv w_{L i}(w, r)+r a_{K i}(w, r)
$$

- Then a SOE free trade equillbrium satisfies:
- Factor markets clearing (full employment)

$$
\begin{align*}
a_{L 1}(w, r) y_{1}+a_{L 2}(w, r) y_{2} & =L \\
a_{L 2}(w, r) y_{1}+a_{K 2}(w, r) y_{2} & =K \tag{FE}
\end{align*}
$$

- Marginal cost pricing (zero profit)

$$
\begin{align*}
& p_{1}=c_{1}(w, r) \\
& p_{2}=c_{2}(w, r) \tag{ZP}
\end{align*}
$$

- (FE)-(ZP) form a system of 4 equations in 4 unknowns: $w, r, y_{1}, y_{2}$.


## Free Trade Equilibrium: Small Open Economy

## Lemma (Factor Price Insensitivity)

$(Z P)$ has a unique solution $\{w, r\}$ that depends only on prices $\left\{p_{1}, p_{2}\right\}$, not endowments $\{K, L\}$ if:

- both sectors produce ('diversification')
- technologies do not exhibit Factors Intensity Reversals (FIR's), e.g. $\frac{a_{L 1}(w, r)}{a_{K 1}(w, r)}>\frac{a_{L 2}(w, r)}{a_{K 2}(w, r)}, \forall w, r$
- Plugging the unique $\{w, r\}$ in (FE) yields $\left\{y_{1}, y_{2}\right\}$.
- Factor prices are 'insensitive' to endowments:
- this would not hold in a one-sector economy, e.g. extra $L$ supply would require a fall in $w$ to be 'absorbed'
- in a two-sector economy, the extra $L$ is 'absorbed' at the same $w$ by reallocating output towards the L-intensive sector.


Figure: Equilibrium factor prices without (left) and with (right) Factor Intensity Reversals. The tangent to the isocost curve has slope $\frac{a_{L i}(w, r)}{a_{k i}(w, r)}$.

## Factor Price Equalization

## Theorem (Factor Price Equalization)

Under the same prices and technologies, if both goods are produced and FIR's do not occur, then a small open economy has the same factor prices as the rest of the world.

- From the Lemma: if the SOE and the ROW have the same (ZP) and there is a unique solution $\{w, r\}$, then it must be the same.
- Note that factor prices are equalized without any cross-border factor movements.


## Comparative Statics: Changes in Product Prices

Totally differentiating (ZP) yields:

$$
d p_{i}=a_{L i} d w+a_{K i} d r \Rightarrow \underbrace{\frac{d p_{i}}{p_{i}}}_{\hat{p}_{i}}=\underbrace{\frac{w a_{L i}}{c_{i}}}_{\theta_{i L}} \underbrace{\frac{d w}{w}}_{\tilde{w}}+\underbrace{\frac{r a_{K i}}{c_{i}}}_{\theta_{i K}} \underbrace{\frac{d r}{r}}_{\hat{r}}
$$

Denoting by $\Theta$ the cost share matrix:

$$
\left.\left|\begin{array}{c}
\hat{p_{1}} \\
\hat{p_{2}}
\end{array}\right|=\left|\begin{array}{cc}
\theta_{1 L} & \theta_{1 K} \\
\theta_{2 L} & \theta_{2 K}
\end{array}\right|\left|\begin{array}{c}
\hat{w} \\
\hat{r}
\end{array}\right| \Rightarrow\left|\begin{array}{c}
\hat{w} \\
\hat{r}
\end{array}\right|=\frac{1}{|\Theta|}\left|\begin{array}{cc}
\theta_{2 K} & -\theta_{1 K} \\
-\theta_{2 L} & \theta_{1 L}
\end{array}\right| \right\rvert\, \begin{gathered}
\hat{p_{1}} \\
\hat{p_{2}}
\end{gathered}
$$

## Theorem (Stolper-Samuelson, 1941)

A rise in the relative price of a good will increase the real return to the factor used intensively in that good, and reduce the real return of the other factor.

For example if 1 is labor-intensive then $\theta_{1 L}-\theta_{2 L}>0$ and:

$$
\hat{w}>\hat{p_{1}}>\hat{p_{2}}>\hat{r}
$$

## Comparative Statics: Changes in Endowments

Rewriting and totally differentiating (FE):

$$
a_{v 1} d y_{1}+a_{v 2} d y_{2}=d V_{v}, v=K, L
$$

Denote factor shares by $\lambda_{i v}=\frac{y_{i} a_{v i}}{v_{v}}$ and the factor share matrix by $\Lambda$ :

$$
\left|\begin{array}{c}
\hat{L} \\
\hat{K}
\end{array}\right|=\left|\begin{array}{cc}
\lambda_{1 L} & \lambda_{2 L} \\
\lambda_{1 K} & \lambda_{2 K}
\end{array}\right|\left|\begin{array}{c}
\hat{y_{1}} \\
\hat{y_{2}}
\end{array}\right| \Rightarrow\left|\begin{array}{c}
\hat{y_{1}} \\
\hat{y_{2}}
\end{array}\right|=\frac{1}{|\Lambda|}\left|\begin{array}{cc}
\lambda_{2 K} & -\lambda_{2 L} \\
-\lambda_{1 K} & \lambda_{1 L}
\end{array}\right|\left|\begin{array}{c}
\hat{L} \\
\hat{K}
\end{array}\right|
$$

## Theorem (Rybczynski, 1955)

An increase in a factor endowment will increase the output of the industry using it intensively, and reduce the output of the other industry.

For example suppose that 1 is labour-intensive. Then:

$$
\begin{aligned}
& \hat{L}>0, \hat{K}=0 \Rightarrow \hat{y_{1}}>\hat{L}>0>\hat{y_{2}} \\
& \hat{K}>0, \hat{L}=0 \Rightarrow \hat{y_{2}}>\hat{K}>0>\hat{y_{1}}
\end{aligned}
$$

## Rybczynski Lines

Growth in the endowment of one factor creates the 'Rybczynski line':


## The Heckscher-Ohlin Theorem

## Theorem (Heckscher-Ohlin Theorem)

Each country will export the good that uses its abundant factor intensively.
Sketch of the proof using the Rybczynski theorem:

- Suppose the SOE is labor-abundant relative to the ROW.
- According to the Rybczinski theorem, the relative output in the L-intensive sector (say, sector 1) must be greater than in the ROW.
- National goods markets clearing and identical preferences imply that the relative consumption of good 1 is greater than in the ROW.
- Therefore under autarky the relative price of good 1 is lower than in the ROW.
- As the Home country becomes a SOE, the relative price of good 1 increases which reallocates output towards sector 1, and consumption towards sector 2.


Figure: Labor abundance implies that the Home country will face a higher relative price of good 1 (L-intensive) under free trade, and will start exporting good 1.

## Free Trade Equilibrium: Two-Country World

- Consider two countries, Home and Foreign.
- In a two-country world, prices are determined endogenously on world markets.
- The world market clearing condition replaces national market clearing conditions.
- Do the 4 theorems carry over from the SOE case?


## The Integrated Economy Approach

- Thought experiment : consider a world economy where both goods and factors can move costlessly.
- Then both goods and factor prices must be equal worldwide.
- Denote by $\omega$ the vector of factor prices, $A(\omega)$ the matrix of $a_{v i}(w, r)$ 's, $y$ the vector of outputs, $p$ the vector of goods prices and $\alpha(p)$ the budget shares.
- An integrated economy equilibrium (IEE) satisfies

$$
\begin{align*}
p & =A(\omega)^{\prime} \omega  \tag{ZP}\\
y & =\alpha(p) \omega^{\prime} V  \tag{GM}\\
V & =A(\omega) y \tag{FE}
\end{align*}
$$

- Can free trade in goods replicate an IEE?


## The Integrated Economy Approach

- Consider the following definition of a free trade equilibrium

$$
\begin{aligned}
p & =A\left(\omega^{c}\right)^{\prime} \omega^{c}, c=H, F \\
y^{H}+y^{F} & =\alpha(p)\left(w^{H} V^{H}+w^{F} V^{F}\right) \\
V^{c} & =A\left(\omega^{c}\right) y^{c}, c=H, F
\end{aligned}
$$

- Define the FPE set as the set of endowments if $v^{H}, v^{F}$ are such that $\exists\left(y_{1}^{c}, y_{2}^{c}\right) \geq 0, v^{c}=A(\omega) y^{c}, c=H, F$.
- Then it can be shown that a free trade equilibrium replicates the IEE if endowments are in the FPE set.
- If the $v$ 's are in the FPE set, then national FE conditions hold, then the world FE condition holds.
- As factor prices are the same national goods market conditions can be factored as in the world goods market condition.
- The zero profit conditions are the same as in the IEE.
- We can represent this equivalence in a two-country Edgeworth box in endowment space.


Figure: Factor use at a free trade equilibrium. See next slide.

- At the IEE factor prices are equal and both goods are produced.
- Suppose the integrated economy produces good 1 at $X$ and good 2 at Y. OX and OY represent (cost-minimizing) factor use of each sector.
- Is there some (exogenous) distribution of national endowments such that the IEE can be replicated?
- at E , the parallelogram $O Q_{X} Q_{Y} O^{*}$ and its mirror image represents output and factor allocation consistent with full employment, common factor prices
- the same applies to all points in the parallelogram $O X O^{*} Y$
- at point E' country H specializes in the K-intensive good. Outside OXO* $Y$ doesn't hold.
- Factor use embodied in consumption lies on the diagonal (see Appendix).
- if $(\mathrm{BB})$ has slope $-\frac{w}{r}$ then $C$ represents factors embodied in consumption. EC represents implied net factor trade.
- $O X O^{*} Y$ is the 'FPE set' and $O X Y$ the 'cone of diversification'.


## The Integrated Economy and the SOE Approach

- When endowments are in the FPE set:
- FPE obtains
- the HO theorem applies: for example if H is K -abundant, then endowments are above the diagonal and H consumes more labor, less capital than it produces.
- the Rybczinski and Stolper-Samuelson results apply as local results, at equilibrium prices.
- When endowments are not in the FPE set, additional conditions are necessary: FIRs, demand functions...


## The Lerner Diagram

- In 1952 Abraham Lerner invented a diagram that summarizes the HOS model and its main predictions.
- The diagram, drawn in factor space, plots:
- isovalue curves (not isoquants), i.e. combinations of factors that yield 1 euro's worth of output, at given prices
- isocost curves, i.e. combinations of factors that cost 1 euro at given factor prices
- The tangency points between both curves represents cost-minimizing factor use in each sector.
- For example, an increase in the relative price of capital tilts factor use towards labor.


Figure: One-sector Lerner Diagram: effect of a change in factor prices.

- With 2 sectors, the convex hull in red represents efficient factor use.
- Efficient factor use is consistent with diversification if endowments are in the diversification cone (as in point E).


- Suppose that $K$ increases while $L$ and all prices remain constant.
- Output increases in the K-intensive sector $(X)$ and decreases in the other sector (Y).
- The Rybczyinski result still holds when endowments move outside the diversification cone (output of Y is zero).

- Suppose now that the price of the L-intensive good $\left(p_{Y}\right)$ increases, while $p_{X}$ remains constant.
- The diagram illustrates the Stolper-Samuelson result:
- in nominal terms $w$ rises and $r$ falls, so that $\frac{w}{r}$ rises
- in terms of good $X$ the same holds, since $p_{X}$ remains constant
- in terms of good Y the real rental falls, since $r$ falls and $p_{Y}$ rises
- $w$ rises by more than $p_{Y}$, as can be seen from $\tilde{w}^{\prime \prime}<\tilde{w}^{\prime}$



## Duality

- Cost minimization and expenditure minimization are dual problems to utility maximization and profit maximization, respectively.
- Several results of neoclassical trade theory can be framed as implications of GE theory, using duality concepts.

Additional References:

- Mas-Colell et al. (1995), Microeconomic Theory, Oxford University Press, chapters 3F, 3G, 5C
- Dixit and Norman (1980), Theory of International Trade, Cambridge University Press, chapter 2.


## Duality tools

TABLE I
Schematic comparison of the different functions

|  |  | (1) <br> Consumption $x$ | (2) <br> Net Imports $m$ | (3) <br> Factor Content of Net Imports $M$ |
| :---: | :---: | :---: | :---: | :---: |
| (1) | Direct utility function | $u(x)$ | $U(m, v)=\operatorname{Max}[u(x): F(x-m, v) \leq 0]$ | $\bar{O}(M, v)=\operatorname{Max}[u(x): F(x, v+M) \leq 0]$ |
| (2) | maximised subject to: | $p \cdot x \leq I$ | $p \cdot m \leq b$ | $w \cdot M \leq b$ |
| (3) | $\rightarrow$ Marshallian demand functions | $x(p, I)$ | $m(p, b, v)$ | $\boldsymbol{M}(w, b, v)$ |
| (4) | $\rightarrow$ Indirect utility function | $V(p, I)=u[x(p, I)]$ | $H(p, b, v)=U[m(p, b, v), v]$ | $L(w, b, v)=\bar{O}[M(w, b, v), v]$ |
| (5) |  |  | $=V[p, g(p, v)+b]$ | $=H[c(w), b, v]$ |
| (6) | $\rightarrow$ Roy's Identity | $V_{p}(p, I)=-V_{t}(p, I) x(p, I)$ | $H_{p}(p, b, v)=-H_{b}(p, b, v) m(p, b, v)$ | $L_{\sim}(w, b, v)=-L_{b}(w, b, v) M(w, b, v)$ |
| (7) | Expenditure function | $e(p, u)=\operatorname{Min}_{x}[p \cdot x: u(x) \geqq u]$ | $E(p, u, v)=\operatorname{Min}_{m}[p \cdot m: U(m, v) \geqq u]$ | $E(w, u, v)=\operatorname{Min}_{M}[w \cdot M: O(M, v) \geqq u]$ |
| (8) | $\rightarrow$ Hicksian demand functions | $c_{p}(p, u)=x^{c}(p, u)$ | $E_{p}(p, \mu, v)=m^{c}(p, \mu, v)$ | $E_{v}(w, u, v)=M^{( }(w, u, v)$ |
| (9) | "Slutsky Identity" | $x^{c}(p, u)=x[p, e(p, u)]$ | $m^{c}(p, u, v)=m[p, E(p, u, v), v]$ | $M^{2}(w, u, v)=M[w, E(w, u, v), v]$ |
| (10) | $\rightarrow$ Slutsky equation | $x_{p}^{e}=x_{p}+x_{p} x^{\prime}$ | $m_{p}^{c}=m_{p}+m_{b} m^{\prime}$ | $M_{\sim}^{\epsilon}=M_{\sim}+M_{b} M^{\prime}$ |

## The Supply Side

Consider a country in autarky. Assume perfectly competitive product and factor markets and CRS.

- Denote by $V$ the endowment vector and $y(V)$ the vector of increasing and concave production functions.
- Denote by $g(p, V)$ the GDP function:

$$
g(y(p, V))=p \cdot y(p, V)=\max \{p \cdot y: \mathrm{y} \text { is feasible given } v\}
$$

- Graphically $g(\cdot)$ is the 'level' of a tangent to the PPF.
- Profit maximization implies that the MRT equals the relative price.
- So GDP is maximal and $g(\cdot)$ describes GDP in autarky.


## Properties of $g(p, V)$

Assume $g(p, V)$ is twice differentiable in both arguments.

- $g$ is homogenous of degree 1 in $p$ : if all prices rise proportionally, optimal output remains constant and GDP rises proportionally.
- $g$ is homogenous of degree 1 in $v$ : if all factor endowments rise proportionally, optimal input use remains constant and costs rise proportionally.
- Euler theorem: $\frac{\partial g}{\partial p_{i}}=y_{i}$ and $\frac{\partial g}{\partial V_{v}}=\omega_{v}$.
- $g$ is convex in $p$ : if $p$ increases, either $g$ increases linearly or output is reallocated and $g$ increases by more.
- $g$ is concave in $V$ : marginal productivity of factors is non-increasing.
- Hessian of $g(\cdot)$ :

$$
\left.\left|\begin{array}{ll}
g_{p p} & g_{p V} \\
g_{V p} & g_{V V}
\end{array}\right|=\left|\begin{array}{l}
\frac{\partial y}{\partial p} \\
\frac{\partial \omega}{\partial p}
\end{array}\right| \begin{aligned}
& \left\lvert\, \frac{\partial y}{\partial v}\right. \\
& \left|\frac{\partial \omega}{\partial V}\right|
\end{aligned} \right\rvert\,
$$

- $g_{p} V$ : Rybczynski derivatives, endowment-output responses $g_{V_{p}}$ : Stolper-Samuelson derivatives, price-to-factor-price responses.


## The Demand Side

Assume convex and homothetic preferences. Let $e(p, u)$ be the expenditure function and $h^{c}(p, u)$ the compensated demand function. Define $E(p, V, u)$ as the Trade Expenditure Function:

$$
E(p, V, u)=e(p, u)-g(p, V)
$$

Properties of $E(\cdot)$ :

- $E_{p}(p, V, u)=e_{p}(p, u)-g_{p}(p, V)=h(p, u)-y(p, V)=m(p, u, V)$, the compensated excess demand function.
- $E(\cdot)$ solves the following program:

$$
\min _{m}\{p \cdot m(p, u, V): \tilde{U}(m, V) \geq u\}
$$

$\tilde{U}(\cdot)$ is called the Meade utility function.

- $E(\cdot)$ is increasing in all its arguments.
- $E(\cdot)$ is concave in $p$, excess demand functions cannot slope upwards.


## Application to the 2 -sector Ricardian model

- The GDP function is written as

$$
g(p, L)=\max _{i}\left\{\sum_{i} p_{i} \frac{L_{i}}{a_{i}}\right\}
$$

- If $\frac{p_{1}}{a_{1}}>\frac{p_{2}}{a_{2}} \Leftrightarrow \frac{p_{1}}{p_{2}}>\frac{p_{1}^{2}}{p_{2}^{2}}$ then Home specializes in 1 , otherwise in 2.
- This implies:

$$
g(p, L)=\max _{i}\left\{\frac{p_{i} L}{a_{i}}\right\} ; \quad g^{*}\left(p, L^{*}\right)=\max _{i}\left\{\frac{p_{i} L^{*}}{a_{i}^{*}}\right\}
$$

- The GDP function is convex in each price, with a kink due to the discontinuity.

The Hotelling and Shepard lemmas imply:

$$
\begin{gathered}
\forall i,\left\{g_{p_{i}}(p, L), g_{p_{i}}^{*}\left(p, L^{*}\right)\right\}=\left\{y_{i}, y_{i}^{*}\right\}=\begin{array}{ll}
\left\{\frac{L}{a_{i}}, 0\right\} & \text { if } a_{i}<a_{i}^{*} \\
\left\{0, \frac{L^{*}}{a_{i}}\right\} & \text { if } a_{i}>a_{i}^{*}
\end{array} \\
g_{L}(p, L)=w=\frac{p_{i}}{a_{i}}, \forall i \\
g_{L^{*}}\left(p, L^{*}\right)=w^{*}=\frac{p_{i}}{a_{i}^{*}}, \forall i
\end{gathered}
$$

Goods and factor market clearing imply:

$$
\begin{aligned}
\left\{y_{i}, y_{i}^{*}\right\} & =\left\{x_{i}(p)+x_{i}^{*}(p), 0\right\} \\
\left\{0, x_{i}(p)+x_{i}^{*}(p)\right\} & \text { if } a_{i}<a_{i}^{*} \\
a^{\prime} \cdot y & =L \\
a^{*^{\prime}} \cdot y^{*} & =L_{i}^{*}
\end{aligned}
$$

## Application to the HOS model

$$
\begin{aligned}
g(p, K, L) & =p_{1} f_{1}\left(K_{1}, L_{1}\right)+p_{2} f_{2}\left(K_{2}, L_{2}\right) \\
g^{*}\left(p, K^{*}, L^{*}\right) & =p_{1} f_{1}\left(K_{1}^{*}, L_{1}^{*}\right)+p_{2} f_{2}\left(K_{2}^{*}, L_{2}^{*}\right)
\end{aligned}
$$

The Hotelling and Shepard lemmas imply:

$$
\begin{aligned}
& \forall i,\left\{y_{i}, y_{i}^{*}\right\}=\left\{f_{i}\left(K_{i}, L_{i}\right), f_{i}\left(K_{i}^{*}, L_{i}^{*}\right)\right\} \\
& \forall i,\{w, r\}=\left\{p_{i} a_{L i}(K, L), p_{i} a_{K i}(K, L)\right\} \\
& \forall i,\{w, r\}=\left\{p_{i} a_{L i}^{*}\left(K^{*}, L^{*}\right), p_{i} a_{K i}^{*}\left(K^{*}, L^{*}\right)\right\}
\end{aligned}
$$

Goods and factor market clearing imply:

$$
\begin{aligned}
& \forall i, y_{i}(p)+y_{i}^{*}(p)=x_{i}(p)+x_{i}^{*}(p) \\
& \left|\begin{array}{cc}
a_{L 1} & a_{L 2} \\
a_{K 1} & a_{K 2}
\end{array}\right| \cdot\left|\begin{array}{l}
y_{1} \\
y_{2}
\end{array}\right|=\left|\begin{array}{l}
L \\
K
\end{array}\right| \\
& \left|\begin{array}{ll}
a_{L 1} & a_{L 2} \\
a_{K 1} & a_{K 2}
\end{array}\right| \cdot\left|\begin{array}{l}
y_{1}^{*} \\
y_{2}^{*}
\end{array}\right|=\left|\begin{array}{l}
L^{*} \\
K^{*}
\end{array}\right|
\end{aligned}
$$

## Gains from Trade

- Autarky and free trade equilibria imply

$$
m^{a}\left(p^{a}, u^{a}\right)=0=m^{f t}\left(p^{f t}, u^{f t}\right)
$$

- Consider $E\left(p^{f t}, u^{a}\right)$. A property of $E$ is that:

$$
E\left(p^{f t}, u^{a}\right) \leq p^{f t} \cdot \bar{m}, \forall \bar{m}: \tilde{U}(\bar{m}) \geq u^{a}
$$

and since $\tilde{U}(\bar{m})=u^{a}$ it must be that:

$$
E\left(p^{f t}, u^{a}\right) \leq p^{f t} \cdot m^{a}
$$

- By expenditure minimization and GDP maximization in autarky

$$
E\left(p^{f t}, u^{a}\right) \leq E\left(p^{a}, u^{a}\right)
$$

- From equilibrium conditions $E\left(p^{a}, u^{a}\right)=E\left(p^{f t}, u^{f t}\right)=0$ we have

$$
E\left(p^{f t}, u^{a}\right) \leq E\left(p^{f t}, u^{f t}\right) \Rightarrow u^{a} \leq u^{f t}
$$

since $E$ is an increasing function of $u$.

- Under free trade one can reach autarky utility with money to spare.


## Conclusions on the $2 \times 2 \times 2$ HOS Model

- General equilibrium trade model with sharp predictions on trade patterns.
- When endowments are in the FPE set, free trade in goods replicates an integrated economy.
- Can the model be generalized to more goods and factors?
- equal number of goods and factors : relatively straightforward
- more goods than factors : the factor content of trade can be predicted despite some indeterminacies
- more factors than goods: too few ZP equations for the number of factor prices, but the model can be solved in special cases (Ricardo-Viner specific factors model).


## Appendix: Factor Content of Consumption

- Under homothetic and identical preferences demand takes the form $x^{c}=\alpha(p) Y^{c}, c=H, F$, and the the factor content of each good's consumption takes the form $A^{\prime} \alpha(p) Y^{c}$ in each country $c$.
- Ex.: if $U\left(x_{1}, x_{2}\right)=x_{1}^{\alpha} x_{2}^{1-\alpha}$ then capital content of consumption in $c$ equals $\left(\frac{a_{1 K} \alpha}{p_{1}}+\frac{a_{2 K}(1-\alpha)}{p_{2}}\right) Y^{c}$
- Comparing capital contents across countries, they are in the same proportion than labor contents and income, e.g.

$$
\frac{\left(\frac{a_{K 1} \alpha}{p_{1}}+\frac{a_{K 2}(1-\alpha)}{p_{2}}\right) Y^{H}}{\left(\frac{a_{K 1} \alpha}{p_{1}}+\frac{a_{K 2}(1-\alpha)}{p_{2}}\right) Y^{F}}=\frac{\left(\frac{a_{L 1} \alpha}{p_{1}}+\frac{a_{L 2}(1-\alpha)}{p_{2}}\right) Y^{H}}{\left(\frac{a_{L 1} \alpha}{p_{1}}+\frac{a_{L 2}(1-\alpha)}{p_{2}}\right) Y^{F}}=\frac{Y^{H}}{Y^{F}}
$$

- From (FE) they must be in the same proportion as world endowments, hence on the diagonal of the FPE set.


## Appendix: Gains From Trade

- Traditional gains from trade argument:

$$
\begin{aligned}
& e\left(p^{f t}, u^{a}\right) \leq\left(p^{f t}\right)^{\prime} c^{a} \\
& \left(p^{f t}\right)^{\prime} c^{a}=\left(p^{f t}\right)^{\prime} y^{a} \\
& \left(p^{f t}\right)^{\prime} y^{a} \leq\left(p^{f t}\right)^{\prime} y^{f t} \\
& \left(p^{f t}\right)^{\prime} y^{f t}=\left(p^{f t}\right)^{\prime} c^{f t}=e\left(p^{f t}, u^{f t}\right) \\
& \Rightarrow e\left(p^{f t}, u^{a}\right) \leq e\left(p^{f t}, u^{f t}\right) \Rightarrow u^{a} \leq u^{f t}
\end{aligned}
$$

expenditure min.
GM clearing in autarky
GDP max.
trade balance, expenditure min.
$e$ increasing in $u$

- Trade Expenditure formulation $E(p, u, V) \equiv e(p, u)-g(p, V)$

$$
\begin{aligned}
& E\left(p^{f t}, u^{a}\right)=\left(p^{f t}\right)^{\prime} m\left(p^{f t}, u^{a}, V\right) \\
& \left(p^{f t}\right)^{\prime} m\left(p^{f t}, u^{a}, V\right) \leq\left(p^{f t}\right)^{\prime} m\left(p^{a}, u^{a}, V\right) \\
& \left(p^{f t}\right)^{\prime} m\left(p^{a}, u^{a}, V\right) \leq\left(p^{a}\right)^{\prime} m\left(p^{a}, u^{a}, V\right) \\
& \left(p^{a}\right)^{\prime} m\left(p^{a}, u^{a}, V\right)=0=\left(p^{f t}\right)^{\prime} m\left(p^{f t}, u^{f t}, V\right) \\
& \Rightarrow E\left(p^{f t}, u^{a}\right) \leq E\left(p^{f t}, u^{f t}\right) \Rightarrow u^{a} \leq u^{f t}
\end{aligned}
$$

Euler theorem, $E_{p}=m$ property of $\mathrm{E}, \tilde{U}\left(m^{a}\right)=u^{a}$ expenditure min., GDP max. GM clearing, trade balance $E$ increasing in $u$

- Inequalities are weak because IC or PPF may not be strictly convex.

